## Weekly Leader Board 1 FIRST UA

## **General Agencies** Combined Health/Life

## FOR THE WEEK ENDING

| Combined Health/Life                     |   |          | July 21, 2013 |
|--|---|----------|---------------|
| Diamond Producers (\$50,000 & Above)     |   |          |               |
| Ahlbum, Jon                              | The Ahlbum Group                            | \$57,774 | 12            |
| Platinum Producers (\$30,000 - \$50,000) |   |          |               |
| Gold Producers (\$10,000 - \$30,000)     |   |          |               |
| Ulayyet, Fahed M.                        | Ulayyet Insurance Agency                    | \$29,580 | 1             |
| Hatton, Catherine E.                     | Long Island Insurance Solutions             | \$18,982 | 7             |
| Lemar, Mike                              | Sunshine State Agency                       | \$16,338 | 8             |
| Mednick, Scott E.                        | Professional Insurance Systems of Florida   | \$12,694 | 8             |
| Sheldon, Paul T.                         | Paul Sheldon Insurance & Benefits Planning  | \$11,580 | 1             |
| Concklin, Ron                            | Rosenberg-Concklin, Inc.                    | \$10,851 | 5             |
| Wroblewski, Robert M.                    | SOS Insurance Group                         | \$10,008 | 3             |
| Silver Producers (\$5,000 - \$10,000)    |   |          |               |
| Stevens, Ray                             | Stevens & Associates Insurance Agency, Inc. | \$9,924  | 3             |
| Stamper, John W.                         | Choice Plus Benefits                        | \$8,648  | 1             |
| Stevens, Mike                            | Farm & Ranch Healthcare, Inc.               | \$7,311  | 2             |
| Schroeder, Shawn T.                      | Jack Schroeder & Associates, Inc.           | \$6,360  | 2             |
| Rodriguez, Carmen A.                     | Landers-Stein & Associates                  | \$6,216  | 2             |
| Bronze Producers (\$2,500 - \$5,000)     |   |          |               |
| Sweeney, Paul                            | Quality First Insurance Agency, Inc.        | \$4,860  | 2             |
| American Eagle Consultants, Inc.         |   | \$4,128  | 1             |
| Siddique, Nayeem M.                      | Siddique Insurance Agency                   | \$3,889  | 1             |
| Shackelford, Edward L.                   | The Assurance Group, Inc.                   | \$3,888  | 2             |
| Nordstrom, Timothy W.                    | Nordstrom Insurance Agency                  | \$3,396  | 1             |
| Rutstein, Michael W.                     | Rutstein Insurance Agency                   | \$3,328  | 1             |
| Adler, Risa B.                           | Adler Insurance Agency                      | \$3,276  | 1             |
| Carran, John Steven                      |   | \$3,276  | 1             |
| Borowick, Jeffrey M.                     | Borowick Insurance Agency                   | \$3,184  | 1             |
| Bershad, Stanton M.                      | Bershad Insurance Agency                    | \$3,108  | 1             |
| Centerstone Insurance & Financial Svcs.  |   | \$3,108  | 1             |
| Joiner, Clifton T.                       | Joiner Insurance Agency                     | \$3,084  | 1             |
| Geoghegan, John R.                       | Geoghegan Insurance Agency                  | \$2,928  | 1             |
| Sasso, Ricky M.                          | Sasso Insurance Agency                      | \$2,844  | 1             |
| Baacke, Brian W.                         | Baacke Insurance Agency                     | \$2,676  | 1             |
| Cheek, Steven J.                         | Cheek Insurance Agency                      | \$2,676  | 1             |
| Howard, Bruce E.                         | Howard Insurance Agency                     | \$2,676  | 1             |
| Kelley, William K.                       | Kelley Insurance Agency                     | \$2,640  | 1             |



Ciola, Claude M.

Escala, Jorge L.

| Writing Agents                        | FOR THE WEEK ENDING July 21, 2013 |                        |                 |
|---------------------------------------|-----------------------------------|------------------------|-----------------|
| Combined Health/Life                  |                                   |                        |                 |
| Diamond Producers (\$20,000 & Abov    | /e)                               |                        |                 |
| Ulayyet, Fahed M.<br>Ahlbum, Tim      | \$29,580<br>\$20,570              |                        |                 |
| Platinum Producers (\$15,000 - \$20,0 | 000)                              |                        |                 |
| Gold Producers (\$10,000 - \$15,000)  |                                   |                        |                 |
| Sheldon, Paul T.                      | \$11,580                          |                        |                 |
| Silver Producers (\$5,000 - \$10,000) |                                   |                        |                 |
| Gordon, Aaron                         | \$8,892                           | Gilels, Julia          | \$6,12          |
| Wyzkoski, Joseph F. Jr.               | \$8,700                           | Major, Victoria A.     | \$6,12          |
| Stamper, John W.                      | \$8,648                           | Edwards, Jackson IV    | \$5,81          |
| Caselli, Matthew A.                   | \$7,800                           | Barta, Devin M.        | \$5,71          |
| Gruber, Arthur K.                     | \$7,784                           | Fowler, Toby R.        | \$5,10          |
| Jaffe, Joseph A.                      | \$6,924                           | Vertich, Mark          | \$5,08          |
| Sachs, Kerry                          | \$6,768                           | Malooley, Michele A.   | \$5,05          |
| Bronze Producers (\$2,500 - \$5,000)  |                                   |                        |                 |
| Berenguer, Gina F.                    | \$4,464                           | Hall, Tiffany          | \$3,10          |
| Graham, Christopher N.                | \$4,452                           | Holzman, Robert        | \$3,10          |
| Simpkins, Mark A.                     | \$4,226                           | Marin, Asuncion F.     | \$3,10          |
| Harrill, Kenneth D.                   | \$4,128                           | Preuss, Diane L.       | \$3,10          |
| Gumora, Helene                        | \$4,104                           | Rothaus, Martha J.     | \$3,10          |
| Stevens, Jason                        | \$4,020                           | Nordentoft, Delores A. | \$3,09          |
| Eskin, Brian G.                       | \$3,892                           | Sosso, Michael R.      | \$3,08          |
| Siddique, Nayeem M.                   | \$3,889                           | Joiner, Clifton T.     | \$3,08          |
| Stevens, Ray                          | \$3,624                           | Geoghegan, John R.     | \$2,92          |
| Brazzi, Patricia E.                   | \$3,588                           | Doering, Robert J.     | \$2,84          |
| Pavone-Bahlkow, Valerie J.            | \$3,468                           | Lauer, Deborah         | \$2,84          |
| Nordstrom, Timothy W.                 | \$3,396                           | Manno, Michael         | \$2,84          |
| Rutstein, Michael W.                  | \$3,328                           | Reynolds, Paul E.      | \$2,84          |
| Lazaro, Karen K.                      | \$3,314                           | Sam, Catherine M.      | \$2,84          |
| Carran, John Steven                   | \$3,276                           | Sasso, Ricky M.        | \$2,84          |
| Palmer, Casey V.                      | \$3,276                           | Sperling, Philip S.    | \$2,84          |
| Sobel, Gary I.                        | \$3,276                           | Aarons, Neill          | \$2,81          |
| Borowick, Jeffrey M.                  | \$3,184                           | Cheek, Steven J.       | \$2,67          |
| Sweeney, Paul W.                      | \$3,168                           | Fuller, Bret A.        | \$2,67          |
| Bershad, Stanton M.                   | \$3,108                           | Howard, Bruce E.       | \$2,67          |
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\$3,108

\$3,108

Kelley, William K.

Roth, Michael T.

\$2,640

\$2,508